

Town of Trophy Club Economic Development Corporation Meeting Minutes
December 9, 2025, 6:00 p.m., Regular Meeting
1 Trophy Wood Drive, Trophy Club, Texas 76262

CALL TO ORDER

President Addington called the meeting to order at 6:00 p.m.

EDC BOARD MEMBERS PRESENT

Teri Addington, President
Allan Pedersen, Vice President
James Calaway, Secretary
Greg Fox
Garrett Wallace
Scott Hinshaw

EDC BOARD MEMBERS ABSENT

Joseph Longo

STAFF PRESENT

Tamara Smith, Assistant to the Town Manager
Tammy Dixon, Town Secretary
April Duvall, Director of Finance
Matt Cox, Director of Community Development

PUBLIC COMMENTS

There were none.

REGULAR ITEMS

1. Consider approval of the November 20, 2025, Economic Development Corporation meeting minutes.

Director Hinshaw moved to approve the November 20, 2025, Economic Development Corporation meeting minutes. Vice President Pedersen seconded the motion.

VOTE ON THE MOTION

AYES: Addison, Pedersen, Fox, Wallace, Hinshaw, Calaway

NAYES: None

ABSENT: Longo

VOTE: 6-0-1

2. Consider authorizing the Town Manager to negotiate and execute a professional services agreement with Catalyst Commercial, Inc. to support brokerage, outreach, and advisory services for development opportunities in the Grove at TC.

Tamara Smith, Assistant to the Town Manager, provided an overview of the proposed Professional Services Agreement with Catalyst Commercial, including advisory and brokerage services to support economic activation efforts (including the Grove at Trophy Club Small Area Plan), contract term, and compensation structure.

Jason Claunch, President of Catalyst Commercial addressed board questions regarding scope of services, experience, and deliverables, including providing updates to staff and the board.

Ms. Smith advised certain discussions with Catalyst Commercial would occur in executive session due to confidentiality.

Director Fox moved to authorize the Town Manager to negotiate and execute a professional services agreement with Catalyst Commercial, Inc. to support brokerage, outreach, and advisory services for development opportunities in the Grove at TC. Vice President Pedersen seconded the motion.

VOTE ON THE MOTION

AYES: Addison, Pedersen, Fox, Wallace, Hinshaw, Calaway

NAYES: None

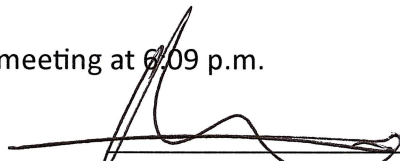
ABSENT: Longo

VOTE: 6-0-1

Note: This item will be presented to the Town Council for their consideration on January 12, 2026.

ADJOURN

President Addington adjourned the meeting at 6:09 p.m.



Teri Addington, President
Allan Pedersen, Vice President

ATTEST:



Tammy Dixon, Town Secretary